

Job Opportunity: Product Advisor – South London

Home-based, covering South London

£Highly competitive with generous OTE

We have an exciting opportunity to join our team of Product Advisors, helping us make a real difference to the lives of the children and families at the heart of everything we do.

This role is perfect for someone who enjoys building strong customer relationships, thrives in a sales environment, and takes pride in delivering brilliant service.

South London, UK

What you'll be doing

- Demonstrating and advising on the full range of products and services available via Jiraffe, identifying customer needs and providing appropriate solutions
- Conducting assessments, set ups and reviews of equipment in schools, homes and clinics to support children's needs
- Delivering outstanding customer service and building lasting relationships with therapists, families and partners
- Tracking sales performance on your territory and developing a business plan to identify opportunities for growth
- Managing your time effectively to maximise customer-facing activity
- Representing Jiraffe in line with our values: Ethical, Passionate, Innovative, Collaborative & Caring

What we're looking for

- Excellent communication and interpersonal skills
- Confidence in presenting and demonstrating products
- A practical, hands-on approach with well-developed problem-solving skills
- Commercial awareness and ability to identify opportunities
- Empathy and a customer-focused mindset
- Ability to work independently, with strong time management

- Full UK driving licence and willingness to travel

What we can offer you

- Competitive salary with generous OTE
- Company van, phone and laptop
- Company pension, healthcare schemes, and a wide range of benefits and rewards
- Robust approach to training and development with opportunities to help you grow and succeed
- A supportive, values-driven culture where charity, social activities and teamwork play an active part in working life

Who we are

Jiraffe, based in Sheffield, supplies life-changing products throughout the UK to children and young people living with disabilities. With over 40 years' experience, we are dedicated to offering the latest, most innovative and highest-quality specialist products. We work closely with carers, families, therapists and funding bodies to provide the products and services our customers need.

Our product range covers all aspects of everyday life — from seating and standing, to mobility, and bathroom equipment — all designed to enable children and adults with disabilities to live more functional, independent lives.

How to apply

Please send your CV and a covering letter explaining why you would be suitable for this role to **HR@jenx.com**.

For an informal discussion, email HR@jenx.com to setup a call.

Closing Date: 17th October 2025 (early applications encouraged)

(Strictly no agencies please)